SOUTH AFRICAN WINE INDUSTRY REVIEW 2018
WINES OF SOUTH AFRICA . PROWEIN 2019

WINE PRODUCTION JAN - DEC 2018

1.24 m tonnes
Grapes crushed
↓ 14%

823 m litres
Wine produced
↓ 10.5%

WINE SALES JAN - DEC 2018

Total sales R25.3 bn
↑ 2.4%

Exports 49.4% volume

- Volume 420 m litres
  ↓ 6.3%
- Value R9.1 bn
  ↑ 4.2%

Local 50.6% volume

- Volume ± 430 m litres
  ↓ 3.8%
- Value ± R16.2 bn
  ↑ 1.3%

Red 36%
White 51%
Sparkling 1%
Blanc de noir/Rosé 12%

Still 90%
Sparkling 2%
Fortified 8%

19 million glasses of South African wine are enjoyed world-wide everyday

COMPOSITION 2007 - 2017

<table>
<thead>
<tr>
<th>Producers</th>
<th>Cellars</th>
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<tr>
<td>3029 -25%</td>
<td>546 -3%</td>
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Production vs area under vines

IT NOT ONLY TASTES GOOD

South African wines are lauded globally for their outstanding quality and distinctive character. Remarkably, they not only taste good, but make a significant contribution to the economy and provide thousands of jobs. As a world leader in ethical and environmental sustainability, the social development supported by the wine industry is as impressive as the wines it produces.

CORPORATE SOCIAL INVESTMENT
WINES OF SOUTH AFRICA . PROWEIN 2019

R125 mil. SPEND (2016)
172 PROJECTS
Wine Industry 4.64 JOBS CREATED PER R1 MILLION INVESTED
738 WORKERS RECEIVED ACCREDITED FARM WORKER TRAINING

> 900 000 tonnes CERTIFIED WINE GRAPES
66% ACCREDITED WINE
39 917 WORKERS BENEFITTED (2016)

1 809 FARM RESIDENTS COUNSELED
1 356 CHILDREN MONITORED AT CHILD DEVELOPMENT & AFTERCARE FACILITIES
47 CRECHE & AFTERCARE WORKERS TRAINED

R1.2 million INVESTED
2 336 PERSONS REACHED AWARENESS, PREVENTION & TRAINING
50 BLACK ECONOMIC EMPOWERMENT PROJECTS
50 BLACK OWNED WINE BRANDS

SOURCE: SAWIS 2018. For more information visit www.sawis.co.za

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Vinpro represents 5 500 wine producers & cellars.
Wiesta is the wine and agricultural sector ethical trade association.

* FROM 96 RESPONSES OUT OF 2 875 CONTACTED
** JUNE 2016 - JUNE 2017
*** MARCH 2016 - 28 FEBRUARY 2017
Design meets Wine

**TOTAL VARIETALS 2017**
- **Total White Varietals**: 53
- **Total Red Varietals**: 101
- **Total Varietals**: 48

**TOP 10 VARIETALS OF TOTAL HECTARE % IN S.A. JUNE 2017 - JUNE 2018**
- **Chenin Blanc**: 19%
- **Colombar**: 12%
- **Cabernet Sauvignon**: 11%
- **Shiraz (Syrah)**: 10%
- **Sauvignon Blanc**: 10%
- **Pinotage**: 7%
- **Chardonnay**: 7%
- **Merlot**: 6%
- **Ruby Cabernet**: 2%
- **Cinsault**: 2%

**WINE PRODUCTION BY COLOUR (2017)**
- **White Wine Production**: 600,8 million litres
- **Red Wine Production**: 317,9 million litres

SOURCE: SAWIS 2018. For more information visit www.sawis.co.za